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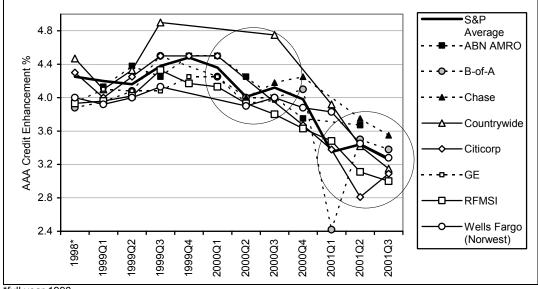
Jumbo MBS Credit Enhancement: More of the Same, or Less?¹

5 December 2001

With two more quarters of available data, the trend of declining credit enhancement levels for jumbo mortgage securitizations is continuing. We believe that the reductions in credit enhancement levels are difficult to justify based on the reportedly improving credit characteristics of the underlying mortgage loans.

As reported by Standard & Poor's, the average credit enhancement level for triple-A-rated classes of deals backed by 30-year, fixed rate jumbo mortgage loans (FRM30s) dropped from 3.98% in the fourth quarter of 2000 to 3.26% in the third quarter of 2001. The trend in the average was punctuated by a very steep decline in the first quarter of 2001, but the trend for most individual issuers has been smoother, as shown on Chart 1:

Chart 1: Quarterly Average AAA Credit
Enhancement Levels for Jumbo FRM30 Deals



*full year 1998 Source: Standard & Poor's

The decline in triple-A credit support levels appears to have been based primarily on lower reported loan-to-value ratios (LTVs) and, secondarily on higher FICO scores. Chart 2 and Table 1 show how the reported LTVs for FRM30 deals from a number of the major MBS issuers declined in recent quarters. Similarly, Chart 3 and Table 2 show how the corresponding FICO scores rose.

Please refer to important disclosures at the end of this report.

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¹ This market letter updates our report of 12 June 2001 titled Jumbo MBS: Where's the Credit Enhancement?

Chart 2: Quarterly Average LTVs of Jumbo FRM30 Pools 78 S&P Average -ABN AMRO 76 • - B-of-A 74 - - Chase LTV % Countrywide 72 -Citicorp ---GE 70 -RFMSI 68 Wells Fargo 2001Q3 (Norwest)

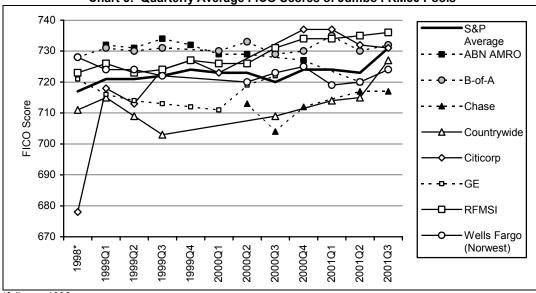
Source: Standard & Poor's

Table 1: Quarterly Average LTVs of Jumbo FRM30 Pools

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|--|--------|--------|--------|--------|--------|--------|--------|--------|--|--|--|
| | 1999Q4 | 2000Q1 | 2000Q2 | 2000Q3 | 2000Q4 | 2001Q1 | 2001Q2 | 2001Q3 | | | |
| S&P Average | 75.48 | 75.96 | 75.74 | 75.70 | 74.80 | 73.31 | 71.20 | 71.43 | | | |
| ABN AMRO | 77.38 | 77.24 | 77.09 | | 75.37 | | 73.33 | | | | |
| B-of-A | | 77.02 | 75.41 | 75.37 | 74.84 | 71.77 | 70.93 | 69.78 | | | |
| Chase | | | 74.74 | 75.03 | 75.19 | | 73.06 | 72.96 | | | |
| Countrywide | | | | 76.74 | | 74.50 | 72.83 | 70.61 | | | |
| Citicorp | 73.96 | 73.10 | | | 72.83 | 72.01 | 69.48 | 69.98 | | | |
| GE | 76.94 | 76.82 | 76.49 | 76.65 | | | | | | | |
| RFMSI | 75.32 | 75.98 | 75.11 | 74.42 | 74.31 | 72.69 | 70.74 | 71.36 | | | |
| Wells Fargo (Norwest) | | | 73.85 | 73.07 | 73.47 | 72.99 | 70.69 | 70.73 | | | |
| | | | | | | | | | | | |

Source: Standard & Poor's

Chart 3: Quarterly Average FICO Scores of Jumbo FRM30 Pools



*full year 1998

Table 2: Quarterly Average FICO Scores of Jumbo FRM30 Pools

| | 1998* | 1999Q1 | 1999Q2 | 1999Q3 | 1999Q4 | 2000Q1 | 2000Q2 | 2000Q3 | 2000Q4 | 2001Q1 | 2001Q2 | 2001Q3 |
|--------------------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| S&P Average | 717 | 721 | 721 | 722 | 724 | 723 | 723 | 720 | 724 | 724 | 723 | 731 |
| ABN AMRO | | 732 | 731 | 734 | 732 | 729 | 729 | | 727 | | 720 | |
| B-of-A | 728 | 731 | 730 | 731 | | 730 | 733 | 729 | 730 | 735 | 730 | 732 |
| Chase | | | | | | | 713 | 704 | 712 | | 717 | 717 |
| Countrywide | 711 | 715 | 709 | 703 | | | | 709 | | 714 | 715 | 727 |
| Citicorp | 678 | 718 | 713 | 724 | 727 | 723 | | | 737 | 737 | 732 | 731 |
| GE | 721 | 716 | 714 | 713 | 712 | 711 | 719 | 722 | | | | |
| RFMSI | 723 | 726 | 723 | 724 | 727 | 726 | 726 | 731 | 734 | 734 | 735 | 736 |
| Wells Fargo (Norwest) | 728 | 724 | 724 | 722 | | | 720 | 723 | 725 | 719 | 720 | 724 |

*full year 1998

Source: Standard & Poor's

As shown on Chart 2, the decline in reported LTVs was in the ballpark of 3 percentage points for most issuers and about 5 percentage points for B-of-A. However, the decline started from the already moderate level of about 75% LTV. So, does the drop of 3 percentage points of LTV support reducing credit enhancement by roughly 70 basis points, or nearly one-sixth of the total amount? We think not.

Clearly, lower LTVs imply lower risk in the underlying mortgage loans. On the other hand, the reported lower LTVs are associated with a period of continued rapid home price appreciation. This argues for taking the reported numbers with a grain of salt. Only time will tell whether the rapid trend of appreciation during the first half of 2001 will be sustainable or whether it was the peak of a cycle.²

Moreover, the proportion of refinance loans has exceeded 50%, on average, in recent quarters. This means that the main basis for determining the value used in calculating LTVs is appraisals, rather than arms-length transactions. Appraising real estate is hardly an exact science. The high proportion of refinance loans therefore warrants yet another grain of salt.

Lastly, the relationship between LTV and the credit risk of a mortgage loan is not linear. In the range of 75% LTV, modest changes in LTV produce smaller changes in risk than they would at higher LTV ranges. At high LTV levels, risk changes more abruptly with shifts in LTV. At lower LTV levels, changes in LTV translate into smaller changes in risk. In other words, the relationship of risk to LTV is convex. Chart 4 illustrates the relationship:

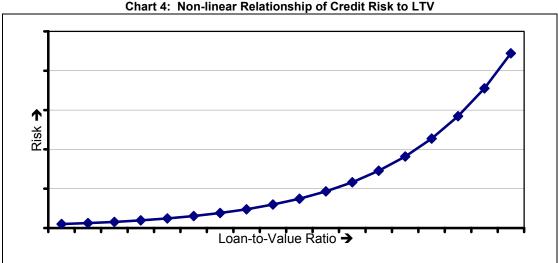
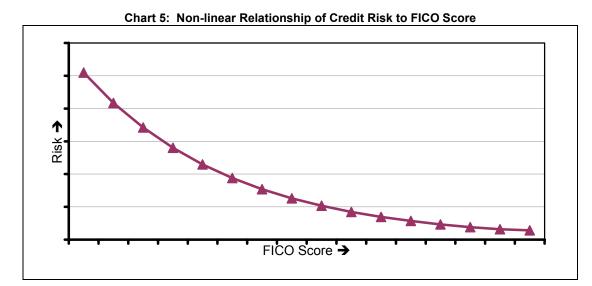


Chart 4. Non linear Balatianahin of Credit Biok to LTV

² See HPI <Index> <Go> on Bloomberg to see U.S. housing price indices compiled by OFHEO.

The same kind of relationship holds true for FICO scores. Risk increases at faster and faster rates as FICO scores decline. Risk becomes smaller at slower and slower rates as FICO scores rise. Indeed, in certain respects, FICO scores are even designed around the notion of an exponential function. See Chart 5.

The very small change in FICO scores recorded over the past year is not sufficient to contribute significantly to the decline in credit enhancement levels.

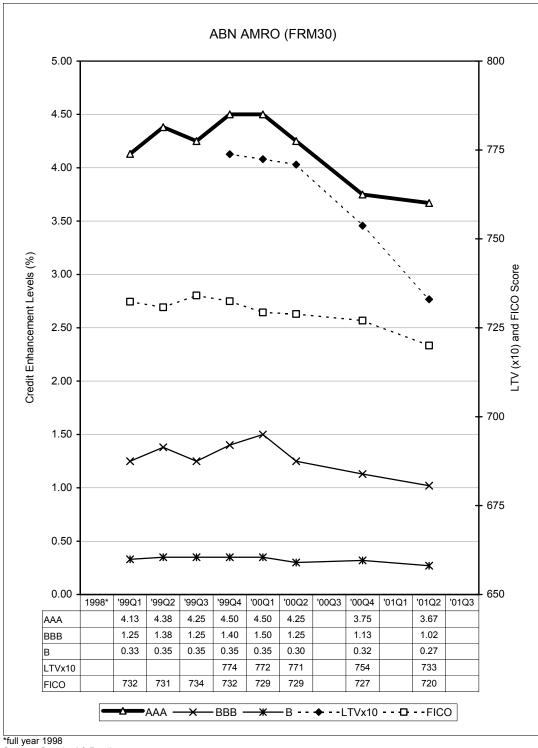


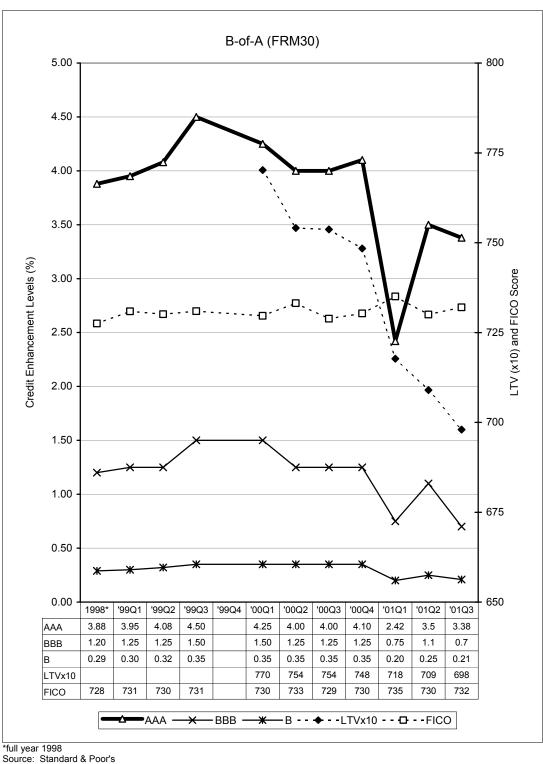
In short, we believe that the continuing decline in credit enhancement levels is making newly issued MBS riskier than older MBS. Accordingly, we believe that it is now more important that ever to differentiate among MBS issuers. Issuers with strong origination practices and excellent track records – such as Wells Fargo and Cendant – should continue to produce consistently good deals. Their deals will be less likely to draw heavily on their credit enhancements. For other issuers – those with weaker origination practices or lackluster track records – the likelihood of producing a disappointing deal seems much greater.

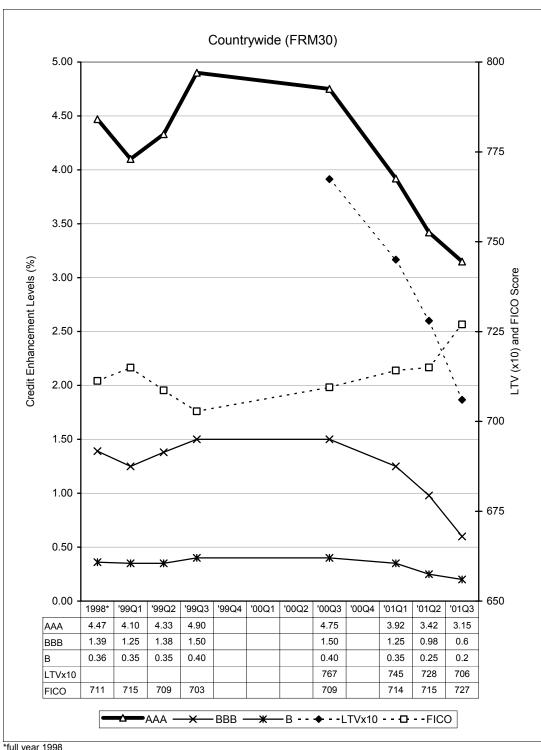
The overriding theme is quality. Until market pricing firmly differentiates deals from different issuers, investors should exercise their right to be choosy and steer their investment decisions toward deals from the top-quality issuers. Remember, S&P's credit enhancement model does <u>not</u> take into account the identity of the issuer; the model is based entirely on the reported characteristics of the loans. Investors have a chance to "beat" the model by considering a factor that the model ignores.

I. Appendix

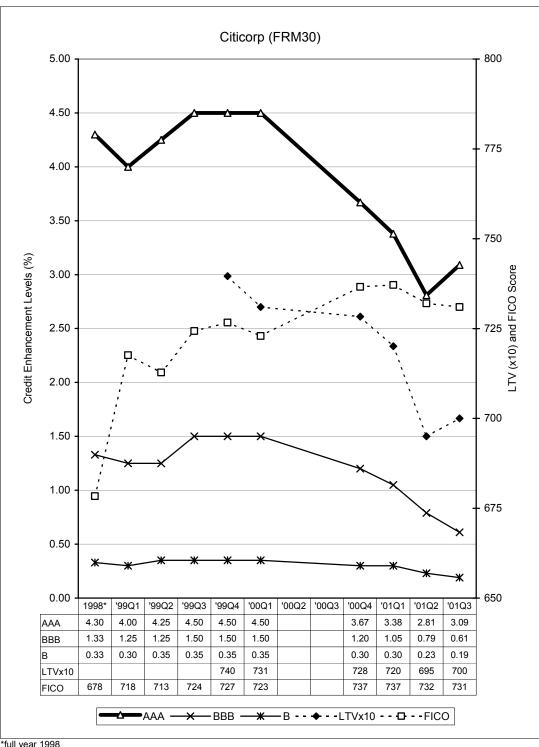
The following charts update the ones that we published in July. The charts illustrate the close relationship among credit enhancement levels, LTVs, and FICO scores, as reported by S&P. By fine-tuning the relative scaling of the left and right axes, the relationship is clearly apparent. However, in our opinion, the changes in LTV and FICO do not necessarily warrant the corresponding changes in enhancement level.



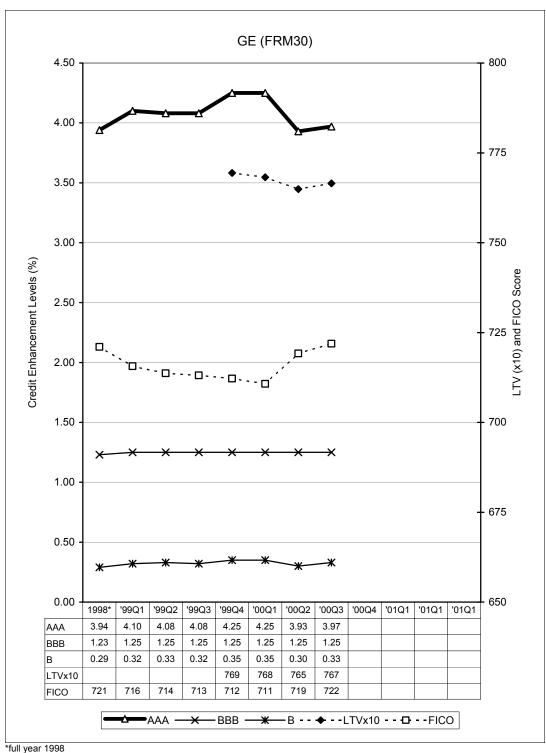


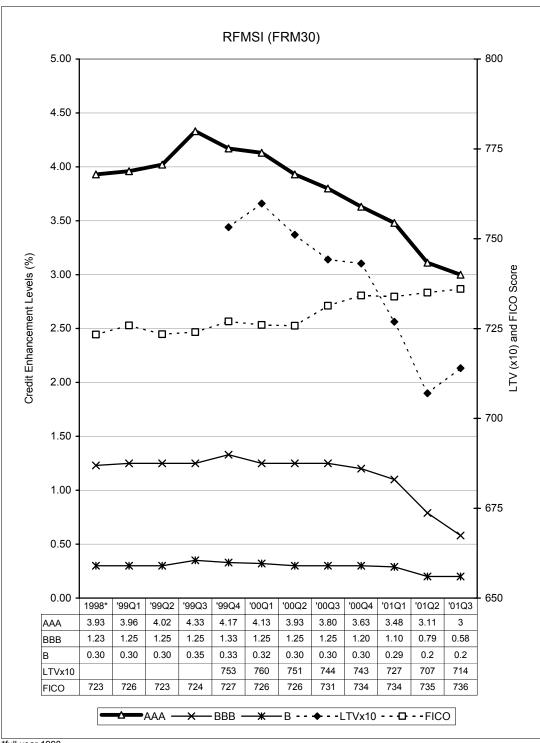


*full year 1998 Source: Standard & Poor's

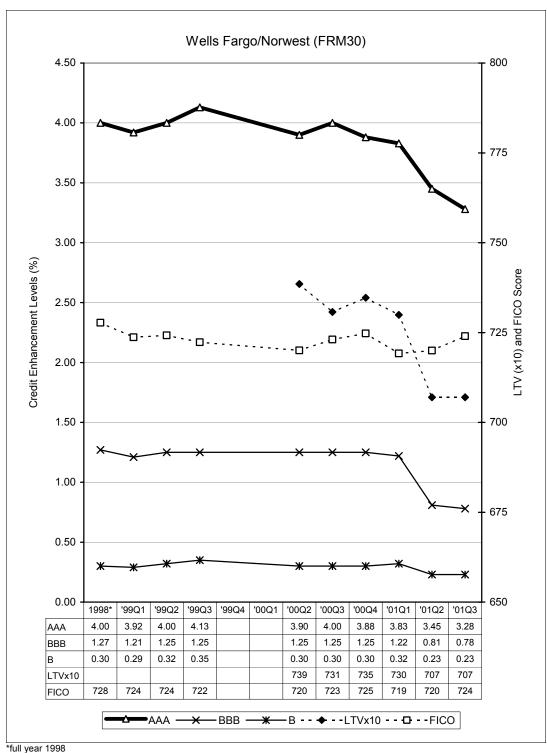


*full year 1998 Source: Standard & Poor's





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